

Walmart de México y Centroamérica Reports June 2018 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, July 5th, 2018

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during June 2018, sales amounted to **\$49,076 million pesos**. This figure represents a **13.1%** increase over sales reported in the same month of 2017.

	Total Sales			Total Sales		
	June			January - June		
	2018 Million MXN	2017 Million MXN	% Growth	2018 Million MXN	2017 Million MXN	% Growth
Mexico	39,480	35,403	11.5	234,947	214,465	9.6
Central America*	9,596	7,987	20.1	54,482	52,037	4.7
Consolidated	49,076	43,390	13.1	289,429	266,502	8.6

* Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During **June 2018**, total sales for Mexico increased **11.5%** over sales reported in June 2017. Comp stores, all those units in operation for over a year, posted a **10.0%** increase compared to the same month of 2017.

Considering the **five-week period** from **May 26th to June 29th, 2018**, as compared to the five-week period ending June 30th, 2017, total sales increased **10.2%** and comp store sales increased **8.7%**

Mexico Sales Growth 2018

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	8.7	7.6	4	11.6	10.4
February	10.1	8.9	4	10.5	9.3
March	15.1	13.5	5	13.2	11.6
April	3.6	2.4	4	3.6	2.3
May	8.6	7.2	4	8.2	6.8
June	11.5	10.0	5	10.2	8.7
January - June	9.6	8.2	26	9.7	8.3

During the month of June on a comp unit basis, the average ticket increased **7.5%** and the number of transactions increased **2.5%** as compared to the same month of 2017.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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Central America Sales

During June, total sales for Central America, on a constant currency basis, increased **8.8%**, and comp store sales posted an increase of **4.8%**.

Central America Sales Growth 2018 (Constant currency basis)

Calendar

Retail Calendar (Saturday-Friday)

	Total Stores %	Comp Stores %
January	7.3	3.0
February	8.1	4.1
March	18.8	13.9
April	(1.5)	(5.4)
May	6.8	2.3
June	8.8	4.8
January - June	8.0	3.7

Number of weeks	Total Stores %	Comp Stores %
4	11.3	6.9
4	8.0	4.0
5	16.4	11.2
4	(1.2)	(5.1)
4	7.6	3.1
5	5.7	1.6
26	8.1	3.8

Openings

In **June**, we opened 9 units:

Mexico: 8 units

- 3 **Bodegas Aurrerá:** 1 in San Luis Potosí, San Luis Potosí, 1 in Guadalajara, Jalisco y 1 in Ciudad Valles, San Luis Potosí
- 4 **Mi Bodegas:** 1 in Huitzucó, Guerrero, 1 in Villa Ávila Camacho, Puebla, 1 in Nanacamilpa, Tlaxcala y 1 in Camargo, Tamaulipas
- 1 **Bodegas Aurrerá Express**, in San Martín Obispo, Estado de México

Central America: 1 unit

- 1 **Discount Store:** in Managua, Nicaragua

Additionally, during July we have opened 1 **Discount Store** in **Central America** in Las Vegas, Honduras

Corporate Social Responsibility

In June, **Walmart de México y Centroamérica** was included in the "Forbes 2000 global enterprises" list, which classifies the most important public companies in the world.

During this month, Walmart de México y Centroamérica **ranked third in the "Top 500 most important companies in México" by Expansion Magazine**, due to its sales, profits, assets, liabilities, employment generation and corporate integrity results.

Bodega Aurrera Format of **Walmart de México y Centroamérica**, received for the first time -in June- the "Marca Famosa" in Mexico award, granted by the IMPI (Instituto Mexicano de la Propiedad Industrial) thanks to its product and service background based on its popularity rating among consumers.

Last June, the Gay Pride LGBT+ Celebration took place in Mexico City and **Walmart de México y Centroamérica** participated for the second consecutive time. **Guilherme Loureiro, President and CEO of the Company**, led over 500 associates (employees) participating in this celebration. **Walmart de México y Centroamérica** is one of the 49 companies that are part of the *Pride Connection Group*, which supports diversity and inclusion in Mexican Companies and in the Country.

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In June, the IMEF (Instituto Mexicano de Ejecutivos de Finanzas), Magazine included **Walmart de México y Centroamérica** in the *IndexAmericas* - that measures corporate sustainability- of Companies. This particular Index was developed by the IDB (Inter-American Development Bank and the Inter-American Investment Corporation). **Walmart de México y Centroamérica** stands out as one of the three Mexican Companies, among the 100 most sustainable Global Companies, that operate in Latin American and The Caribbean region. It was included due to its commitment to improving the lives of the communities where it operates, and carrying out activities and actions focused on achieving environmental -friendly operating standards.

Operations in Guatemala donated, in June, \$250,000 dollars for house reconstruction and the integration of impacted people, as well as the establishment of collection centers across the Country, due to the natural disaster caused by the Volcano de Fuego eruptions. In addition, **Walmart Foundation de México** donated over 4,000 pantry baskets, though the Mexican Red Cross, in support of Guatemalan families.

Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **June 30th, 2018**, it operated **3,182** units, broken down as follows:

2,392 Mexico	790 Central America
1,854 Bodegas Aurrerá:	529 Discount Stores
510 Bodegas	95 Supermarkets
353 Mi Bodegas	29 Walmarts
991 Bodegas Express	137 Bodegas
271 Walmarts	
163 Sam's Clubs	
94 Superamas	
10 Medimart Pharmacies	

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

From the different formats:

www.walmart.com.mx

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Note: The information presented in this document is preliminary.

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